

Request for Proposal

TENDER NO: OPS/25/PROP/01

**PROVISION OF PROFESSIONAL CONSULTING SERVICES FOR RESIDENTIAL
LAND USE OPTIONS**

ENVELOPE B – FINANCIAL PROPOSAL

RETURNABLE DOCUMENTS

TENDER CLOSING DATE: 12 DECEMBER 2025

NAME OF TENDERER:

TENDERER'S ADDRESS:

ENVELOPE B – FINANCIAL PROPOSAL

PART 1 THE CONTRACT

TENDER NO: OPS/25/PROP/01

**PROVISION OF PROFESSIONAL CONSULTING SERVICES FOR RESIDENTIAL
LAND USE OPTIONS**

TABLE OF CONTENTS

PART 1: THE CONTRACT: AGREEMENT AND CONTRACT DATA, PRICING DATA

1.	THE CONTRACT	
	1.1	AGREEMENT AND CONTRACT DATA
	1.1	Form of Offer and Acceptance
	1.2	Contract Data
	1.3.1	Pricing Data
	1.4	Pricing Schedule

1 AGREEMENT AND CONTRACT DATA

1.1 FORM OF OFFER AND ACCEPTANCE

Project title:	PROVISION OF PROFESSIONAL CONSULTING SERVICES FOR RESIDENTIAL LAND USE OPTIONS
Contract No:	OPS/25/PROP/01

A. OFFER

The Employer, identified in the acceptance signature block, has solicited offers to enter into a contract for the procurement of: **PROVISION OF PROFESSIONAL CONSULTING SERVICES FOR RESIDENTIAL LAND USE OPTIONS**

.The Tenderer, identified in the offer signature block, has examined the documents listed in the tender data and addenda thereto as listed in the returnable schedules, and by submitting this offer has accepted the conditions of tender.

By the representative of the Tenderer, deemed to be duly authorized, signing this part of this form of offer and acceptance, the Tenderer offers to perform all of the obligations and liabilities of the Service Provider under the contract including compliance with all its terms and conditions according to their true intent and meaning for an amount to be determined in accordance with the conditions of contract identified in the contract data.

THE OFFERED TOTAL OF THE PRICES INCLUSIVE OF VALUE ADDED TAX IS:

Rand in figures:
Rand (in words):

This **offer or any part of this offer** may be accepted by the Employer by signing the acceptance of this form of offer and acceptance and returning one copy of this document to the Tenderer before the end of the period of validity stated in the tender data, whereupon the Tenderer becomes the party named as the Service Provider in the conditions of contract identified in the contract data.

Tenderer _____ Witness 1 _____ Witness 2 _____ Employer _____ Witness 1 _____ Witness 2 _____

THIS OFFER IS MADE BY THE FOLLOWING LEGAL ENTITY: (cross out block which is not applicable)

Company or Close Corporation: 	OR	Natural Person / Partnership / Joint Venture: Whose Identity Number(s) is/are: Whose Income Tax Reference Number is/are:
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AND WHO IS (if applicable):

Trading under the name and style of:
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AND WHO IS:

Represented herein, and who is duly authorised to do so, by: Mr/Mrs/Ms: In his/her capacity as: 	Note: A Resolution / Power of Attorney, signed by all the Directors / Members / Partners of the Legal Entity must accompany this Offer, authorising the Representative to make this offer.
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SIGNED FOR THE TENDERER:

Name of Representative	Signature	Date

WITNESSED BY:

Name of Witness	Signature	Date

Tenderer _____ Witness 1 _____ Witness 2 _____ Employer _____ Witness 1 _____ Witness 2 _____

The Tenderer elects as its domicilium citandi et executandi in the Republic of South Africa, where any and all legal notices may be served, as (physical address):

.....

.....

Other Contact Details of the Tenderer are:

Telephone No Cellular Phone No

Fax No

Postal address

.....

B. ACCEPTANCE

By signing this part of this form of offer and acceptance, the Employer identified below accepts the Tenderer's offer.

In consideration thereof, the Employer shall pay the Contractor the amount due in accordance with the conditions of contract identified in the contract data. Acceptance of the Tenderer's offer shall form an agreement between the Employer and the Tenderer upon the terms and conditions contained in this agreement and in the contract that is the subject of this agreement.

The terms of the contract, are contained in:

- 1.1 The Client/Consultant Professional Services Agreement with ELIDZ as set out in Technical Proposal Vol 1 of 2, Section C
- 1.2 Envelope A – Technical Proposal
- 2.1 Envelope B – Financial Proposal

Deviations from and amendments to the documents listed in the tender data and any addenda thereto as listed in the tender schedules as well as any changes to the terms of the offer agreed by the Tenderer and the Employer during this process of offer and acceptance, are contained in the schedule of deviations attached to and forming part of this agreement. No amendments to or deviations from said documents are valid unless contained in this schedule.

The Tenderer shall within two weeks after receiving a completed copy of this agreement, including the schedule of deviations (if any), contact the Employer's agent (whose details are given in the contract data) to arrange the delivery of any bonds, guarantees, proof of insurance and any other documentation to be provided in terms of the conditions of contract identified in the contract data. Failure to fulfil any of these obligations in accordance with those terms shall constitute a repudiation of this agreement.

Notwithstanding anything contained herein, this agreement comes into effect, if delivered by hand on the day of delivery, or if delivered by courier within two working days after submission by the Employer to the courier services for a door-to-door delivery to the Tenderer, provided that the Employer notifies the Tenderer of the tracking number within 24 hours of such submission. Unless the Tenderer (now Contractor) within seven working days of the date of such submission notifies the Employer in writing of any reason why he cannot accept the contents of this agreement, this agreement shall constitute a binding contract between the parties.

FOR THE EMPLOYER:

Name of Signatory	Signature	Date

Name of Organisation:	East London Industrial Development Zone SOC Ltd
Address of Organisation	Lower Chester Road, Sunnyridge East London 5201

WITNESSED BY:

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Tenderer _____ Witness 1 _____ Witness 2 _____ Employer _____ Witness 1 _____ Witness 2 _____

Name of Witness	Signature	Date
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SCHEDULE OF DEVIATIONS:

1. Subject:
Detail:
2. Subject:
Detail:
3. Subject:
Detail:

By the duly authorised representatives signing this agreement, the Employer and the Tenderer agree to and accept the foregoing schedule of deviations as the only deviations from and amendments to the documents listed in the tender data and addenda thereto as listed in the tender schedules, as well as any confirmation, clarification or changes to the terms of the offer agreed by the Tenderer and the Employer during this process of offer and acceptance.

It is expressly agreed that no other matter whether in writing, oral communication or implied during the period between the issue of the tender documents and the receipt by the Tenderer of a completed signed copy of this Agreement shall have any meaning or effect in the contract between the parties arising from this agreement.

1.2 CONTRACT DATA

Project title:	PROVISION OF PROFESSIONAL CONSULTING SERVICES FOR RESIDENTIAL LAND USE OPTIONS
Contract No:	OPS/25/PROP/01

CONDITIONS OF CONTRACT – As per the ELIDZ Service Level Agreement
Envelope A – Technical Proposal
Envelope B – Financial Proposal

- This tender closes at **12h00 on 12 December 2025**. All tender documents are to be submitted online at <https://tenderportal.elidz.co.za> before the closing date and time.

NO LATE SUBMISSIONS WILL BE CONSIDERED

1.3 PRICING DATA

1.3.1 PRICING INSTRUCTIONS

Please note that if the Total Price in Supporting Price Schedule is not the same as the price stated in the Form of Offer, only the amount in the Form of Offer will be considered. Should the price in figures not agree with the price in words the EL IDZ will only consider the price in words as valid.

AN UN-SIGNED FORM OF OFFER WILL BE DISQUALIFIED

The following is to be noted:

- a) No travel expenses and/or travel time will be considered. Such cost to be incorporated in the fee proposal;
- b) All disbursement costs are to be incorporated in the fee proposal;
- c) Fees to be submitted on a monthly basis.

1.3.2 PAYMENT TERMS

A maximum payment processing period of thirty (30) days will be enforced. The thirty-day period is effective from the date a complete claim is received. A complete claim requires the following to be processed:

- a) Original invoices;
- b) Original covering letter of approval by the consultant where applicable;
- c) Original covering letter of approval by the relevant ELIDZ official where applicable; and
- d) Statement of account.

Tenderer _____ Witness 1 _____ Witness 2 _____ Employer _____ Witness 1 _____ Witness 2 _____

1.4 PRICING SCHEDULE

PRICING SCHEDULE - RFP/RESB/2025

APPOINTMENT OF CONSULTANTS FOR RESIDENTIAL LAND USE OPTIONS		
Note: <ul style="list-style-type: none"> Prices quoted must include all costs related to the deliverable (time, travelling, stationary & printing, etc) Disbursements are on proven cost basis and shall not be used without prior written consent by the client 		
Item	Project Deliverables	Tendered Amount (R)
1	Inception Report (methodology, workplan, stakeholder engagement approach)	R
2	Market and Demand Assessment Report	R
3	Residential Development Options Report	R
4	Financial and Feasibility Study	R
5	Implementation and Delivery Models	R
6	Developer Assessment Toolkit	R
7	Final Report and Recommendations	R
8	Disbursements Authorised by Client (excl. travelling, stationary printing, etc)	R 100 000.00
TOTAL (EXCL. VAT)		R
VAT @ 15%		R
TOTAL (INCL.VAT) CARRIED TO FORM OF OFFER		R

Tenderer _____ Witness 1 _____ Witness 2 _____ Employer _____ Witness 1 _____ Witness 2 _____